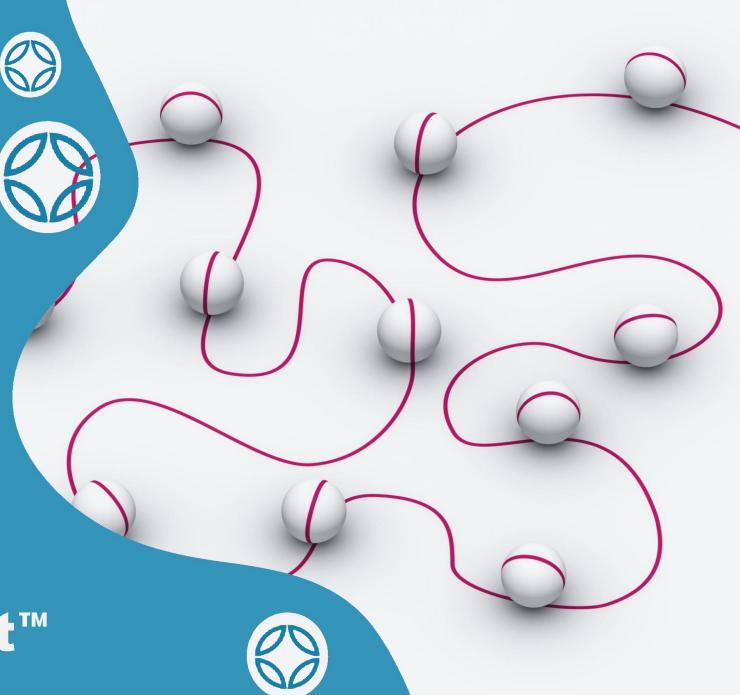
# BUILD INVISIBLE NETWORKS

We **cloak** your private network from *vulnerabilities* 



**Invisible Internet**™

## **Preface**

Hackers can't hack what they can't see. Our invisibility cloak represents a whole new paradigm to infrastructure protection beyond Zero Trust by taking remote communications "off the grid" while preserving the existing infrastructure and development investments.

NVIS is military-grade security built by the team that created a best-in-class unhackable solution approved for DoD-wide use and for Coalition forces.

NVIS is revolutionary in the security and privacy space to benefit B2B or B2G greatly, especially in the global threat climate.

Connect to anyone in the world, securely without restrictions

## **NVIS Can't be**

- Hacked
- Sniffed
- Traced
- Blocked
- Censored

Cost Effective: Take advantage of existing networks or public infrastructure



## **Who We Are**



Phil Smith
Founder / CTO

- Founder/creator and chief architect
- Expertise in security, networking, ISP and blockchain.
- Over 30 years in lead roles at NASA, HP, Cisco, Lawrence Livermore National Lab



Marilyn Hernandez
Co-Founder

- Investor relations, Business Development. Sales and Marketing, Strategist. Researcher, Realtor, Counselor,
- BA Administration of Justice



Salman Rizvi
CEO – (CMO/CRO)

- 22+ years Leadership of Enterprise Transformation for the top Fortune 50-500 and organizations worldwide
- Founded 2 companies
- SaaS pipelines, CIO. EVP & Strategic Advisor



Jed Reitler

SVP Sales & Marketing

- 15+ years of experience in Sales, Marketing, Strategy
- Founded 3 companies
- 5 years of consulting for tech startups
- Mentor for tech founders at Stanford and Skolkovo



Rob Langhorne CISO

- Former CEO of CloudLogix, Cranite architect, Apple lead
- Analytical, highly adaptable professional
- Extensive experience leading ground-breaking development in mobile computing and security.













## **Our Advisors**



Dr. Taher Elgamal
CTO / Security, Salesforce

 Dr. Elgamal is world renown in the industry as the inventor of Secure Sockets Layer (SSL), a protocol developed by Netscape for transmitting private documents via the Internet. Dr. Elgamal also wrote the SSL patent and promoted SSL and has a lifetime achievement award from RSA.



John Vigouroux

## Chief Entrepeneur & Innovation Officer, Averett University

- CEO & Co-Founder at WeRAI
- Former CEO Nex Cubed
- CEO of Cranite Systems
- CEO of M86 Security, (acquired by Trustwave) joined as an advisor.



Manoj Bhatia

#### Partner Business Development, Verizon

- Formerly Worldwide Sales and Business Development Leader Cisco Systems
- Director Smart Grid Strategic Alliances, GE Digital Energy



Gregory F. Ryan

#### **President, Ryan Advisory Services**

- Providing Business Consulting
- Management Consulting
- Finance Consulting
- Marketing Consulting
- Pricing Strategy
- Advertising
- Project Management

## **The Core Problem**

#### VISIBILITY IS THE PROBLEM

Internet is OPEN which meeans VULNERABLE BY DESIGN:

- Geolocation
- Routes are traceable
- Lookup by name (DNS)
- IP address is public
- TCP ports well known / discoverable
- Open Protocols yield Connectivity but NO SECURITY

Result: Global Cost of Cybercrime 10.5 Trillion dollars Annually\*

6

\* Projected by CyberSecurity Ventures, 2021

## **Problems**







Single Point of Failure

Slow Performance

Lack Scalability







High TCO

Lack of Privacy

Highly Vulnerable

# **Solutions**



Decentralized



High Performance



Infinite Scalability



Easy to Deploy



**Encrypted End-to-End** 



Invisible

# **Innovation: Layer 2 Full Stack Security**

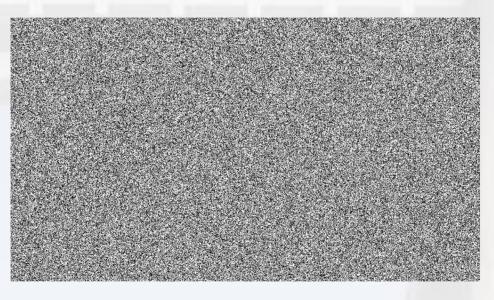
- A Software-Only Architecture
- Layer2 Encryption
  - Layer 2 encrypts ALL traffic including source, destination and data payload so the full stack is secured.
  - Only software based Layer 2 product obtaining FIPS certification
  - No IP routing (hops) needed boosting performance by removing overhead and propagation delays.
- Protects against the following
  - Access Point / MAC address spoofing
  - Dictionary attacks
  - Man-in-the-middle
  - DDOS attacks
  - ARP connection/redirection
  - Protocol hacks ALL OF THEM

#	ISO/OSI Model	Example
7	Application	HTTP, FTP
6	Presentation	SSL, TLS
5	Session	NetBIOS, PPTP
4	Transport	TCP, UDP
3	Network	IP, ICMP
2	Data Link	NVIS over Ethernet, WiFi, WiMAX, LTE
1	Physical	Copper Wires, Optical Fibers, Air

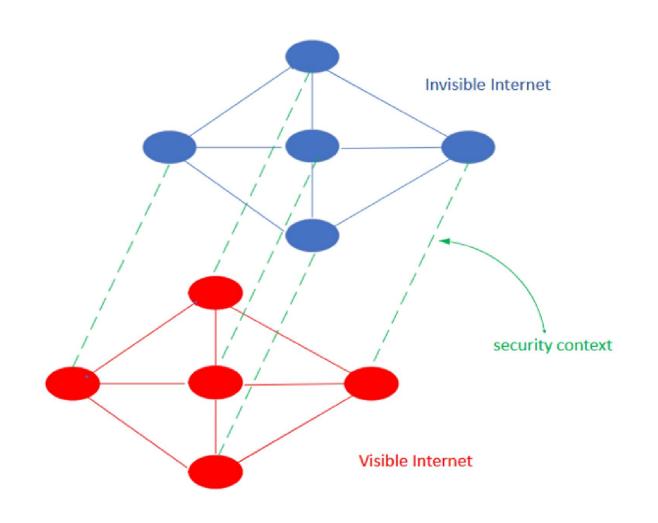
# **Innovation: Peer-to-Peer Path Invisibility**

Perimeter Path and Payload Encryption Turns This Into This





## **Innovation: Mirrored Segments**



Patent Pending: A Multiverse of Internets, 2019, A. Smith EFS ID 3483382

Virtual Private IPs behaves like Public IPs – no gateways or routing needed.

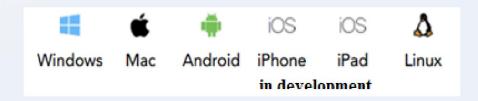
Multiple overlays can segment networks by security context.

# **Product Description**

#### Admin Web UI







- 100% software agents no hardware needed \*\*
- All major platforms for end-users
- AWS and Azure Cloud Supported
- Web Subscription and Billing System

\*\* ARM router available for Kiosk. legacy systems or IoT connectivity

#### Add Group Group PSK Group name MyPSK MyGroup Submit Close Add New Member Member name Member Email Id myid@email.com My Name One click auto provisioning Address 😛 0114d3da56ec5390b79b0ab30ccb5c9dc5acfcac IΡ Group MyGroup 10.0.3.72 $\vee$ Invite Member Close

## **Admin Web UI**

3

My.host.com  Address •			
IP	Group		
10.0.3.74	MyGroup	~	



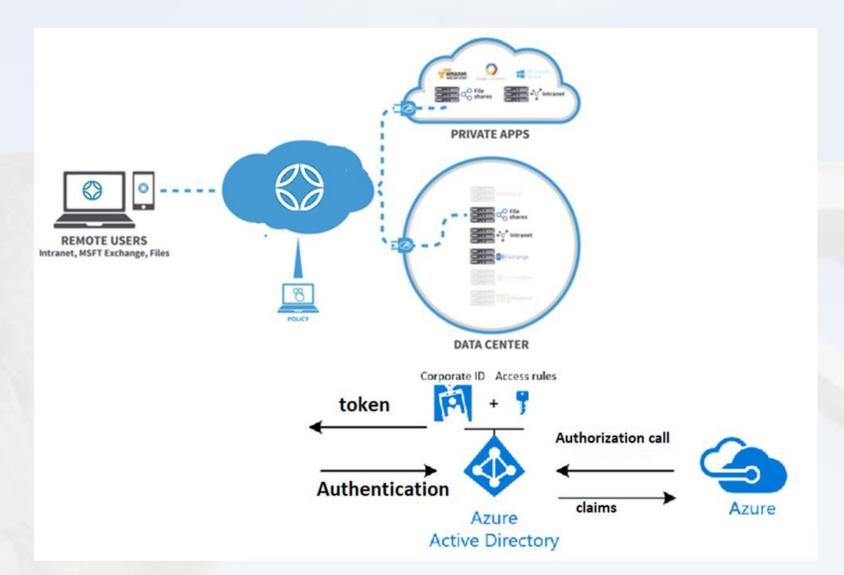




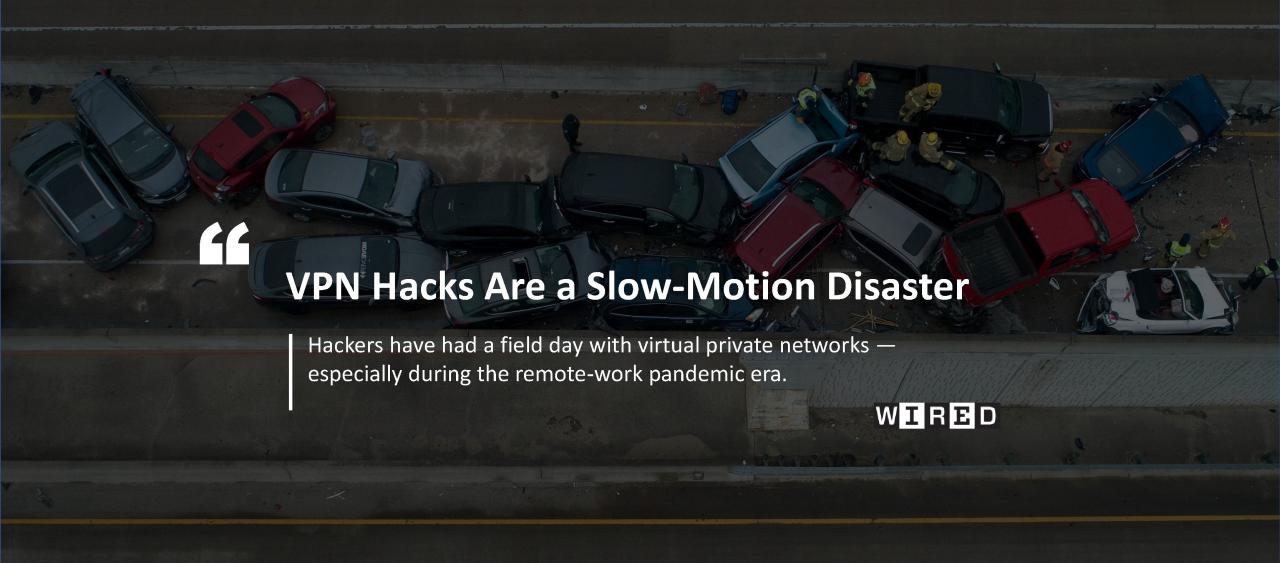


Build a network as easy as 1-2-3

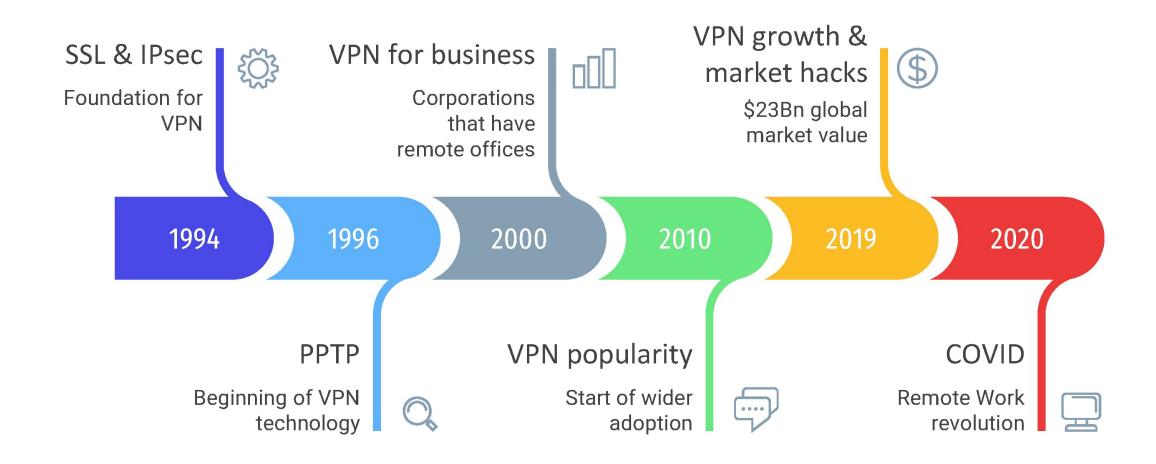
# **System Level View - Zero Trust**



## **The Market**



# Why Now - Existing Security is Flawed



## **The Market**

\$4B

Service Addressable Market

Remote Access VPN, Intranet VPN, Extranet VPN, Others, Application: Personal VPN Users, Corporate VPN Users

Service Obtainable Market

North America Site-to-Site, Remote Access Business Market

Market size was valued at USD 8.41 Billion in 2020 and is projected to reach USD 37.23 Billion by 2028, growing at a CAGR of 35.25 %

Total Addressable Market

\$8B

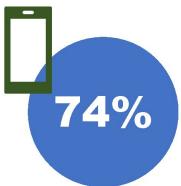


\$1B

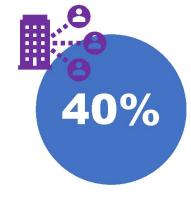
## **Securing the Hybrid Workplace in 2022**



companies are concerned about the security of corporate data exposed via homebased devices



expect more use of BYOD, and an increased need for device authorization



expect half of their workforce will work remotely at least twice a week Zero Trust Adoption Report, conducted by Cybersecurity Insiders, found that 15 percent of organizations have already enacted ZTNA while more than half (59%) plan to implement ZTNA over the course of the next 12 months



are protected against VPN attacks which cybercriminals are now taking advantage of to impact business operations

## **Business Model**

#### ENTERPRISE LICENSING

- Subscription Licensing
- Network Access or Use
- OEM Licensing

#### MANAGED SERVICES

Customized or private server setup

#### MOBILE LICENSING

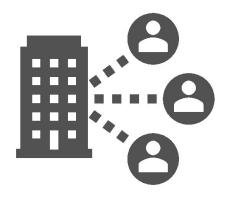
Monetized client apps

#### CONSULTING SERVICES

 Professional Services for planning and integration

# Disruptive, SaaS and Headless













# Security

## **Competitive Position**



#### **Differentiators**

- Zero Trust / MFA
- Software Defined Perimeter
- Invisible to any outside attack
- Layer 2 Networking
- End-to-End Encryption
- Peer-to-Peer Architecture
- High Performance & Scalable
- Configure & Deploy in Seconds
- Private Static IPs over Internet
- Untraceable & Unblockable
- Multiplatform Support
- Enterprise Grade/SMB Priced
- No Tracking or Data Selling
- No Split Tunneling Required
- No Special OS Required
- No Special Hardware Required
- No Network Expertise Required
- No Security Expertise Required

# **Customer Acquisition Strategy**



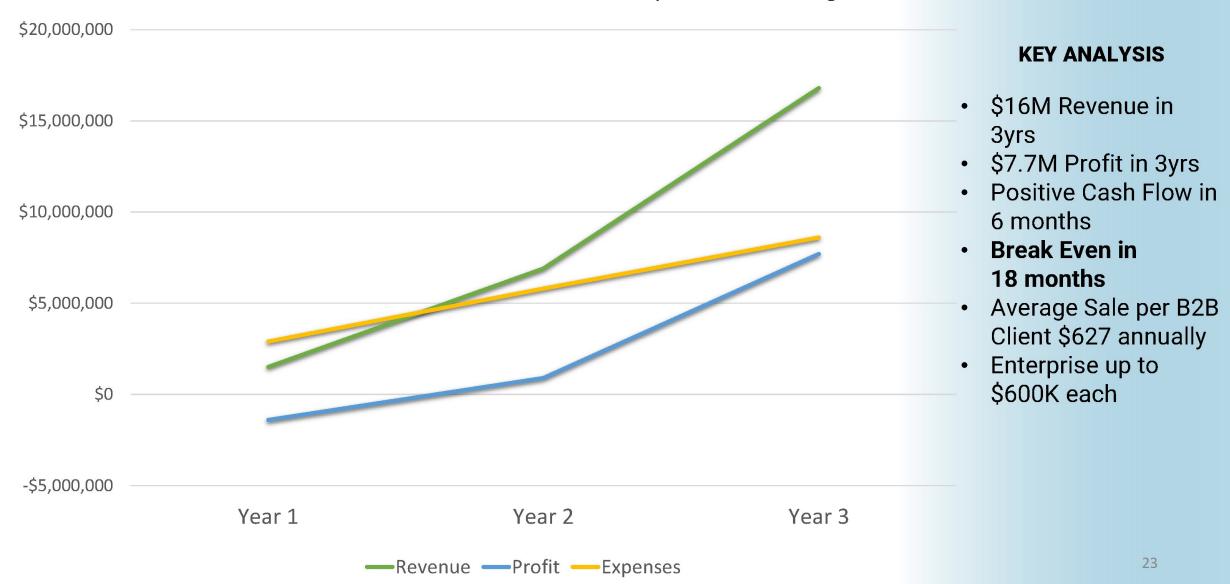
SEO
Reddit
Twitter
LinkedIn
Reviews/Bloggers
MSP Partnerships
Cloud Partnerships



Events
Conferences
Sponsorships
Affiliate Programs
Direct Salesforce
PPC Campaigns
YouTube Channel

## **Financial Projections**

Revenue estimate in first 3 years after funding



## The Ask

\$2 Million in Seed Investment

SAFE note \$8 Million Pre-Money

Break Even Goal 18 months

To hit fast growth, we will allocate the money to:

Core development - 32%

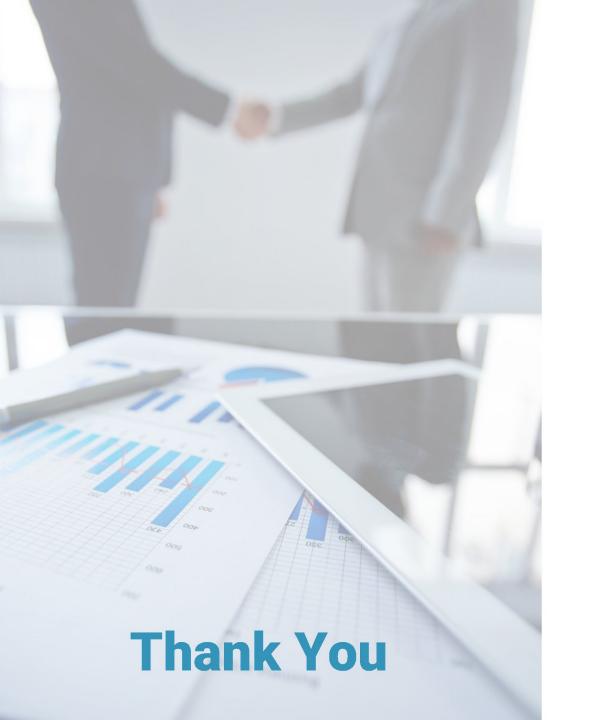
Operational - 22%

Marketing & Sales - 39%

Legal and compliance - 7%

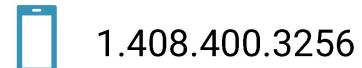
#### Exit Strategy

- Network equipment manufacturers (Cisco, Juniper)
- Cloud providers (AWS, Microsoft, Google, IBM)
- Security or VPN companies
- Banks (or interbank service providers)
- Platform tech companies (Google, Microsoft, etc.)
- Telco or utility companies (or inter-company communication providers)
- Facebook or other social media giant (with current emphasis on privacy)





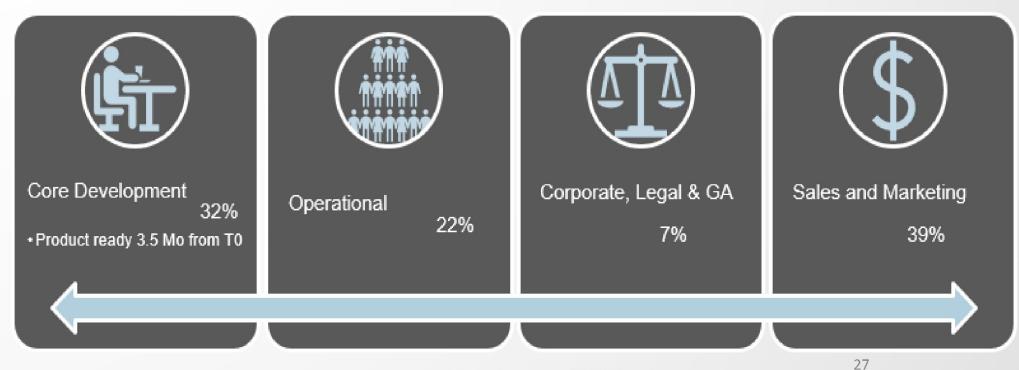




# **Backup**

Slides

### **GO TO MARKET: USE OF FUNDS**



**Headcount EOY** 

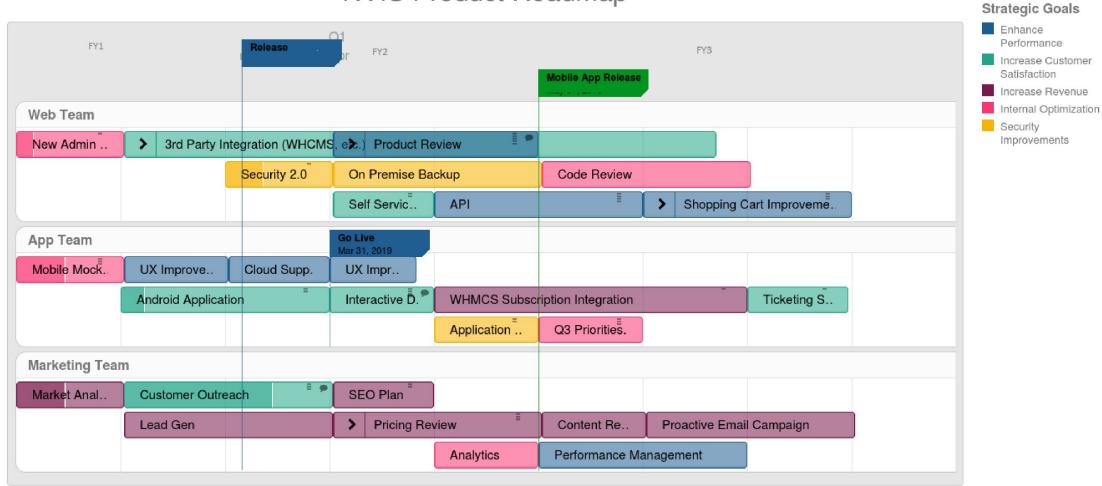
T0 = 23

T1 = 69

T2 = 120

# Roadmap

#### **NVIS Product Roadmap**



# **SaaS Subscription**

		Monthly	Annually**
Business Bundles	#Nodes* (up to)	\$6/Node	\$5/Node
5-Pack	5	\$ 30	300
10-Pack	10	\$ 60	600
25-Pack	25	\$ 150	1500
Enterprise Bundles		\$11/Node	\$10/Node
50-Pack	50	\$ 550	6000
50-Pack 100-Pack	50 100	\$ 550 \$ 1,100	6000 12000
			5, 12 10 10 15 14/00
100-Pack	100	\$ 1,100	12000

<sup>\*</sup> Node = Clients, Endpoints, Gateways

<sup>\*\*</sup> Annually = 12 Month Pre-paid subscription

## Features, Security & Cost Comparison

#### **COMPETITIVE ANALYSIS**

	CENTRALIZED VPN	TOR NETWORK	
Port Cloaking	No	No	Yes
Decentralized Traffic Routing	No	Yes	Yes
Possibilty for end to-end protection	No	Yes	Yes
Spoofing Risk	High	Low	Low
Network Participants Incentivized	No	No	Yes
Open Source	Nο	Yes	Yes
Speed	High	Low	High/Medium
Platform as a Service	No	No	Yes
Named Groups	No	No	Yes

Bundle	NVIS	TORguard	OpenVPN	Perimeter 81
Starter	\$25	\$69	\$41	\$40
Standard	\$50	\$110	\$58	\$80
Medium	\$100	\$169	\$117	\$200
Enterprise	\$500	Custom	\$175	\$400
Enterprise+	\$1,000	Custom	\$233	\$800
Enterprise++	\$2,500	Custom	\$467	\$2,000

<sup>\*\*</sup>Subscription charges per client per month basis.

## **Traction**

- MVP test network <u>over 1 year continuous operation</u> with invisible blockchain nodes intercommunicating in Paris, Amsterdam, US, Canada, Tokyo and Singapore.
- Verified connections from <u>Beijing</u>, <u>Moscow</u>, <u>Saudi</u>
   <u>Arabia</u> and other locations where Internet and VPNs are censored or blocked
- MOU with HowDoo.io, social media
- MOU with FYRM, a penetration test and security company to validate NVIS
- Core technology tested by Miercom Labs. Ranked most secure, invulnerable to attacks, where Ipsec and SSL VPNs all fail.



## **Partners and Resources**







HP









McAfee

CloudDNS

Upserve

32

# **Legacy Customers**



**British Educational Communications** and Technology Agency



















**Lawrence Livermore National Laboratory** 





















